

YouthTruth Partnerships Lead

San Francisco, CA

We believe, and [research](#) shows, that student and stakeholder feedback matter for school improvement and student success. That's why, in 2008, we created [YouthTruth](#) – to help educators harness student and stakeholder feedback to accelerate improvements. We've heard from over two-million students, parents/guardians, and school staff members across 39 states and five countries. We've coached thousands of education leaders through the process of receiving and acting on high-quality feedback data and are rapidly growing.

To help deepen our impact, we are looking for someone who:

- Is passionate about improving school systems and believes that student voice and stakeholder feedback can improve education.
- Is confident interpreting quantitative and qualitative data and has some familiarity with trends in education evaluation and measurement.
- Can draw insights from data and coach others to use data to guide goal-setting, decision-making and strategic planning. Experience with continuous improvement methods is a plus.
- Is committed to using data to support school communities to drive educational equity.
- Enjoys connecting with education leaders and excels at leading workshops, giving presentations and public speaking in both virtual and in-person settings.
- Is energized by traveling around the country for meetings and conferences (when it is deemed safe to do so).
- Is eager to forge new partnerships to meet and exceed aggressive earned revenue goals to drive impact.

If this sounds like you, you would be tasked with helping our partnerships and outreach team develop new partnerships with school systems, strengthen existing relationships, and deliver professional development coaching to deepen clients' engagement with YouthTruth data. Reporting to the deputy director, you would work collaboratively with the full YouthTruth team as well as staff in other departments at [The Center for Effective Philanthropy](#) (CEP), YouthTruth's parent nonprofit.

Other required qualifications:

- A minimum of four years of relevant professional experience and a Bachelor's degree.
- Experience either working in schools or with schools in a consulting, coaching, or similar role. Those who have experience in school, county office, or district leadership are strongly encouraged to apply.
- Outstanding and persuasive written and verbal communication skills, including strong presentation skills and keen attention to detail.
- Experience managing multiple deadlines while adapting quickly and confidently in a fast-paced environment.
- Comfort and ease with national travel during busy conference and client presentation seasons, including some weekend travel. When deemed safe to travel, this position requires up to 30% travel.
- A self-starter capable of working independently and collaboratively, motivated by team goals.
- Comfort with ambiguity and ability to remain flexible in response to business needs of a rapidly growing team.

- A work ethic consistent with the CEP/YouthTruth organizational culture: thoughtful; sharp attention to detail, responsive and team-oriented; commitment to client confidentiality; demonstrates the highest level of personal integrity as well as a commitment to youth voice and [diversity, equity, and inclusion](#).

Benefits

Our nonprofit model is central to our identity: our bottom line is impact, not profit. Yet even as a nonprofit, we successfully compete for top talent across both the public and private sectors and offer competitive compensation and benefits through The Center for Effective Philanthropy, including:

- The annual salary for this role is \$103,500; in addition, this role is eligible for performance-based incentive compensation.
- Comprehensive health and dental insurance plans.
- Generous paid time off plan, including up to 15 holidays, two weeks of accrued vacation, and two personal days per year.
- 401(k) plan with a 1:1 Employer Match up to 5% of total compensation.
- Generous annual personal professional development allowance.
- Flexible spending and dependent care tax free savings plans.
- Life insurance covered 100% by the organization.

We believe diversity and inclusion are key drivers of creativity and innovation, and we actively seek out candidates from many types of diverse backgrounds to apply for this exciting role.

We have offices in San Francisco, California – where the entire YouthTruth team resides (and enjoys sweeping views of San Francisco bay and the Bay Bridge) – as well as Cambridge, Massachusetts. This role will be based in our San Francisco office. Currently our teams are working remotely and will continue to do so until it is deemed safe to come back to the office.

To apply

Please fill out our [application for employment](#) and attach a resume and thoughtful cover letter outlining how your skills and experience meet the qualifications of this exciting role.

If you have any questions, please contact Leaha Wynn, Manager, People and Culture; Diversity and Inclusion Strategist or Alyse d’Amico, Director of People and Culture and Special Assistant to the President at jobs [at] cep [dot] org.